# Iowa FFA Association



#### The FFA Mission

FFA makes a positive difference in the lives of students by developing their potential for **premier leadership**, **personal growth**, and **career success** through agricultural education.

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**NEWS RELEASE**For Immediate Release

## **Earlham FFA Wins Iowa FFA Ag Sales CDE**

The Earlham FFA Chapter from Earlham was named the Champion Team in the annual Iowa FFA Agriculture Sales Career Development Event held at Iowa State University in Ames on April 29, 2014. Members of the first place team included: Erica Baier, Cassie Bond, Lexie Kliegl, and Justin Hopp. Their agriculture education instructors and FFA advisors are Mr. Zach Irving and Mr. Charlie Fitzgerald. They will represent Iowa at the National Ag Sales Career Development Event in Louisville, Kentucky, in October. The St. Ansgar FFA Chapter from St. Ansgar was named the Reserve Champion Team. Members of the second place team included: Kim Beyer, Olivia Bisbee, Heather Keech, and Ben Weis. Their agriculture education instructor and FFA advisor is Mr. Jim Green. Heather Keech, St. Ansgar FFA, St. Ansgar, was named the High Individual Overall in the competition.

FFA teams from 55 chapters participated in this year's Career Development Event designed to provide the student an opportunity to display their agricultural knowledge and skills in the area of Agriculture Sales. The 218 individuals who participated in the event each completed an objective test, made a sales presentation, and performed a customer relations practicum. All team members worked together to prepare a marketing plan and make an oral presentation of the plan to the judges.

The Ag Sales Career Development Event was coordinated and conducted by Jeff Mayes of Gladbrook-Reinbeck. A total of 39 area agriculture business and sales personnel from the surrounding area served as judges.

Nationwide Agribusiness, through the Iowa FFA Foundation, sponsored plaques for the first and second place individual and trophies for the first place individual and team in the specialty areas and the Top Ten Rosettes for Teams and Individuals. Nationwide Agribusiness, through the Iowa FFA Foundation, sponsored a plaque for the second place chapter and travel money for the winning chapter to participate in the National FFA CDE.

## **Top 10 Teams**

- 1 Earlham FFA, Earlham
- 2 St. Ansgar FFA, St. Ansgar
- 3 Osage FFA, Osage
- 4 North Linn FFA, Troy Mills
- 5 Oskaloosa FFA, Oskaloosa
- 6 Louisa-Muscatine FFA
- 7 Muscatine FFA, Muscatine
- 8 Hudson FFA, Hudson
- 9 Iowa Mennonite FFA, Kalona
- 10 Wapsie Valley FFA, Fairbank

## **Top 10 Individuals**

Heather Keech, St. Ansgar FFA, St. Ansgar

Olivia Bisbee, St. Ansgar FFA, St. Ansgar

Cassie Bond, Earlham FFA, Earlham

Erica Baier, Earlham FFA, Earlham

Justin Hopp, Earlham FFA, Earlham

Ben Weis, St. Ansgar FFA, St. Ansgar

Roni Kruse, Osage FFA, Osage

Taylor Dohlman, Osage FFA, Osage

Brittany McQueen, Oskaloosa FFA, Oskaloosa

Bobbi Fogle, Oskaloosa FFA, Oskaloosa

### **Specialty Areas -- Top Team/ Top Individual:**

#### **Sales Presentations**

Team: St. Ansgar FFA, St. Ansgar Individual: Taylor Dohlman, Osage FFA, Osage Individual

#### **General Knowledge Examination**

**Team:** Earlham FFA, Earlham **Individual:** Heather Keech, St. Ansgar FFA, St. Ansgar

## Below is a list of chapters participating by medal group.

#### Gold Teams (20)

Score Range (1005.5 to 781.5)

Earlham FFA, Earlham St. Ansgar FFA, St. Ansgar

Osage FFA, Osage

North Linn FFA, Troy Mills Oskaloosa FFA, Oskaloosa Louisa-Muscatine FFA Muscatine FFA, Muscatine Hudson FFA, Hudson

Iowa Mennonite FFA, Kalona Wapsie Valley FFA, Fairbank LaPorte-Dysart FFA, LaPorte City

Oelwein FFA, Oelwein

North Mahaska FFA, New Sharon

East Buchanan, Winthrop Monticello FFA, Monticello Agri-Power FFA, Eddyville DeWitt Central FFA, DeWitt

Decorah FFA, Decorah Chariton FFA, Chariton Chariton FFA, Chariton

#### **Bronze Teams (18)**

Score Range (668 to 280.5)

Tri-County FFA, Thornburg

Jesup FFA, Jesup

Keota FFA, Keota

English Valleys FFA, North English

Twin Cedars FFA, Bussey

Harlan FFA, Harlan

North Fayette Valley FFA, West Union

Guthrie Center Tiger FFA, Guthrie Center

Lone Tree FFA, Lone Tree

Vinton-Shellsburg FFA, Vinton

Davis-Rodgers FFA, Shenandoah

Cascade FFA, Cascade

Forest City FFA, Forest City

#### Silver Teams (17)

Score Range (763.5 to 698) Northeast FFA, Goose Lake South Hamilton FFA, Jewell

Albia FFA, Albia

Maquoketa Valley FFA @ Delhi Hartley-Melvin-Sanborn FFA, Hartley Coon Rapids-Bayard FFA, Coon Rapids

Independence FFA Chapter Roland-Story FFA, Story City

Edgewood-Colesburg FFA, Edgewood

South O'Brien FFA @ Paullina

Lenox FFA Chapter Tripoli FFA, Tripoli

Grundy Center FFA, Grundy Center

Mediapolis FFA, Mediapolis Humboldt FFA, Humboldt Central Lee FFA, Donnellson Wapello FFA, Wapello Rockford FFA, Rockford Williamsburg FFA, Williamsburg Westwood FFA, Sloan West Dubuque FFA, Epworth Mount Ayr FFA, Mount Ayr

The Iowa FFA Association has 219 local chapters with over 14,200 FFA members. FFA is a national organization of nearly 580,000 members preparing for leadership and careers in science, business and technology of agriculture. Local, state and national programs provide opportunities for students to apply knowledge and skills learned in the classroom. FFA's mission is to make a positive difference in the lives of students by developing their potential for premier leadership, personal growth and career success through agricultural education.

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